



# Conference Call Preliminary Results 2022

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### **Preliminary key figures 2022**



€85	.0	m
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Rental income

€51.0m

FFO

€11.86

NAV per share

1.9%

EPRA vacancy rate

6.5 years

WALT

59.6%

REIT equity ratio

39.1%

LTV

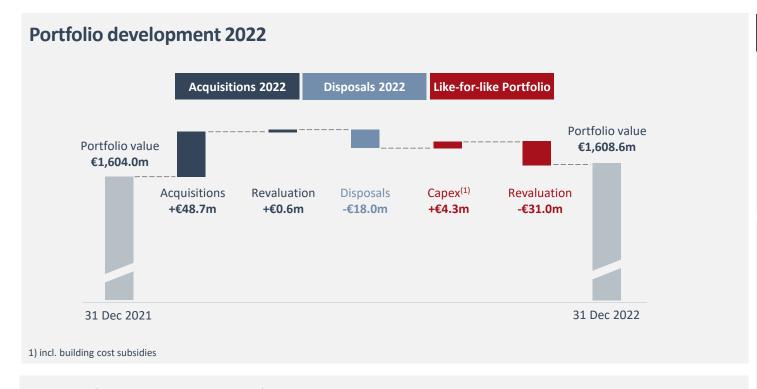
9.9x

Net debt/EBITDA<sup>(1)</sup>









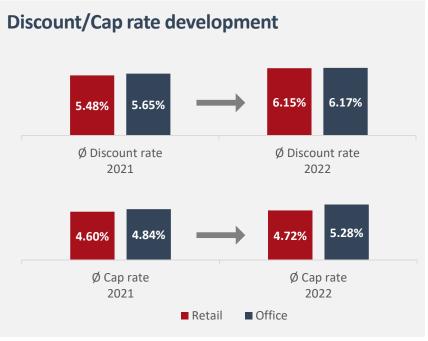
#### Main influencing valuation factors

- + High portfolio/asset quality
- + Solid tenant structure
- + Consistently stable cash flows
- + Indexation effects

- Development of interest environment
- Increasing discount rates/cap rates
- Yield expansion

#### **Comments**

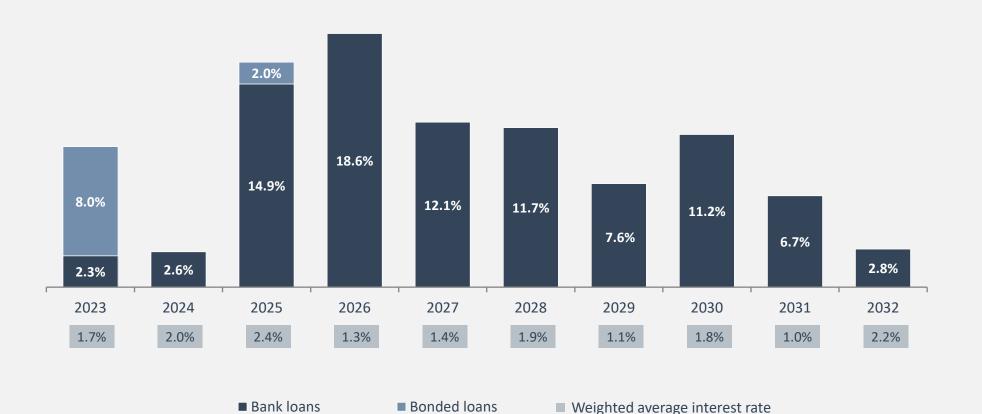
- Increase in portfolio value (+€49.3) due to acquisition of two DIY properties in Freiburg and Kempten (incl. year-end revaluation gain of €0.6m)
- Negative effects resulting from four property disposals (-€18.0m) and -2.0% decrease of like-forlike portfolio value (-€31.0m)











59.6%

**REIT Equity ratio** 

39.1%

LTV

9.9x

Net debt/EBITDA(1)

4.9x

EBITDA/Interest coverage

€783.8m

Financial liabilities<sup>(2)</sup>

1.7%

Ø Cost of debt<sup>(2)</sup>

4.6 years

 $\emptyset$  maturity of debt<sup>(2)</sup>

<sup>(1)</sup> Net financial debt (average last five quarters) in relation to EBITDA adjusted by result from sales (last twelve months)

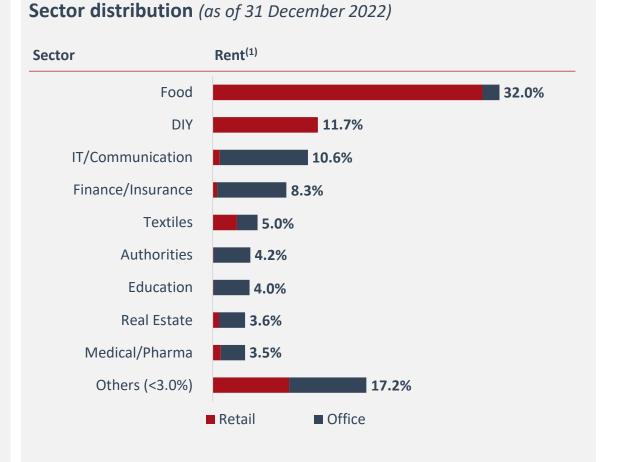
<sup>(2)</sup> As of 31 December 2022 (incl. loans concluded but not yet utilized)





#### **Top-10 tenants** (as of 31 December 2022)

Tenant	Sector	Rent <sup>(1)</sup>
EDEKA	Food retail	11.6%
Kaufland	Food retail	7.4%
REWE	Food retail	7.0%
OBI	DIY	6.8%
Globus	DIY / Food retail	4.5%
Agency of unemployment	Authorities	3.3%
Barmer	Finance / Insurance	2.6%
Netcologne	IT / Communication	2.1%
ALDI	Food retail	1.6%
Verwaltungs- Berufsgenossenschaft	Finance / Insurance	1.5%
Total		48.4%



- **▶** Doubling of share of tenant GLOBUS to 4.5% as a result of transfer of former REAL market in Mannheim property
- **▶** Increase of DIY exposure due transfer of ownership of large-scale retail properties in Freiburg and Kempten (+270 bps yoy)

<sup>(1) %</sup> of annualized rents (including rent guarantees)



## Portfolio key metrics as of 31 December 2022

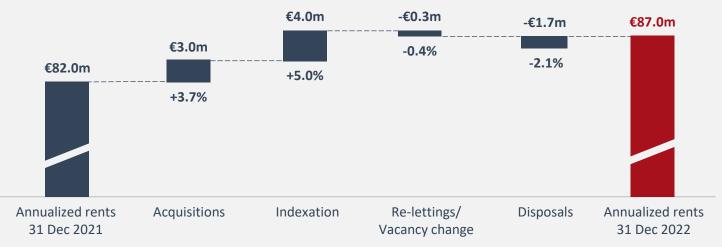


	Asset class		Total portfolio	Investment approach			
	Retail	Office	Split >	Core	%	Manage-to-Core	%
Number of properties	38	28	66	63	95.5%	3	4.5%
Fair Value	€881.1m	€727.5m	€1,608.6m	€1,537.0m	95.5%	€71.6m	4.5%
Leased area	381,581 m²	229,631 m²	611,212 m²	584,013 m²	95.6%	27,199 m²	4.4%
Annualized rent	€48.7m	€38.3m	€87.0m	€82.5m	94.8%	€4.5m	5.2%
Annualized rental yield	5.5 %	5.3 %	5.4 %	5.4 %		6.3 %	
EPRA vacancy rate	1.6 %	2.4 %	1.9 %	1.1 %		14.8 %	
WALT	7.6 years	5.0 years	6.5 years	6.7 years		2.5 years	
Like for like Development 31 December 2022 to 31 December 2021							
Rents	+4.0%-pts	+5.6%-pts	+4.7%-pts	+5.0%-pts		-0.5%-pts	
EPRA vacancy rate	-0.4%-pts	+0.4%-pts	0.0%-pts	-0.1%-pts		+1.9%-pts	
WALT	+0.4 years	0.0 years	+0.2 years	+0.3 years		-1.0 years	

### **Rent development in 2022**



#### **Development of annualized rents 2022**



### Rent development like-for-like/year-on-year<sup>(1)</sup>

	Asset class		Total portfolio	Investment approach	
	Retail	Office	Split Split	Core	Manage-to-Core
Total rents	+4.0%-pts	+5.6%-pts	+4.7%-pts	+5.0%-pts	-0.5%-pts
Indexation effects	+4.6%-pts	+5.4%-pts	+5.0%-pts	+5.1%-pts	+3.4%-pts
(Re-)Lettings/ Vacancy reduction	-0.1%-pts	+1.4%-pts	+0.6%-pts	+0.4%-pts	+2.7%-pts
Vacancy increase	-0.4%-pts	-1.3%-pts	-0.9%-pts	-0.5%-pts	-7.0%-pts
Step up rents	0.0%-pts	+0.1%-pts	0.0%-pts	+0.0%-pts	+0.4%-pts

<sup>(1) 31</sup> December 2022 to 31 December 2021; acquisitions and disposals excluded; rounding differences possible



### **Leasing situation**







**Lease expiry schedule** (as of 31 December 2022; in % of annual rents)



- **⇒** Strong letting result with total volume of ~85,000m² led to WALT increase of 0.4 years yoy
- **▶** Lease expiries remain well balanced throughout next years





### **Dividend**

**€0.47** per share

Intended dividend proposal

~75%

Resultant FFO payout ratio

### **Guidance 2023**

€88.0 - 89.5m

Rental income

€50.0m - €52.0m

FFO

Slightly below previous year's level

NAV per share





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