



# Conference Call H1 2023

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10 August 2023





€43.7m

Rental income

€28.1m

FFO

€10.58

NAV per share

4.1%

EPRA vacancy rate

6.3 years

WALT

56.4%

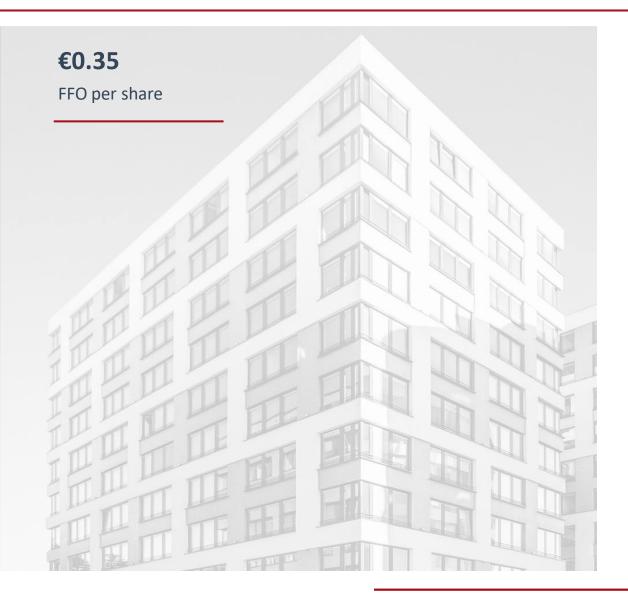
REIT equity ratio

42.2%

LTV

9.6x

Net debt/EBITDA(1)





## **Funds from operations (FFO)**



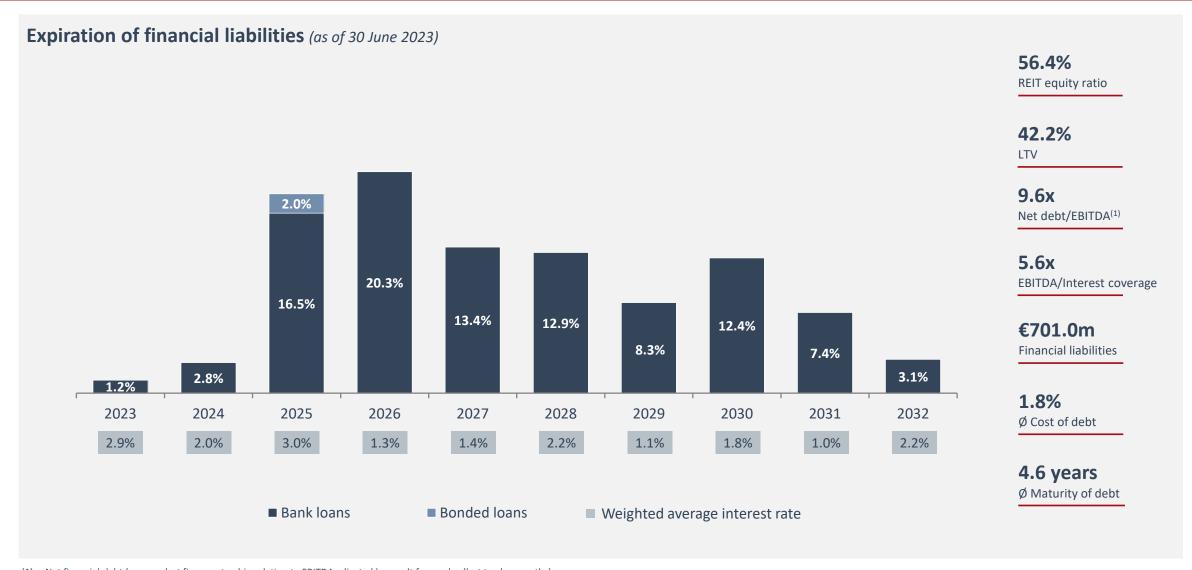
in k€	H1 2023	H1 2022	Change
Income from rents and leases	43,675	41,878	+4.3%
Income from passed on costs	7,672	7,005	+9.6%
Operating expenses	-10,711	-9,766	+9.7%
Maintenance expenses	-2,747	-3,288	-16.5%
Net rental income	37,889	35,829	+5.8%
Administrative expenses	-1,080	-1,174	-8.0%
Personnel expenses	-2,887	-2,987	-3.4%
Other operating income	1,317	409	n/a
Other operating expenses	-986	-1,411	-30.1%
Interest expenses	-7,167	-6,509	+10.1%
Interest income	1,012	0	n/a
FFO	28,098	24,157	+16.3%
- Capex	-2,042	-246	n/a
AFFO	26,056	23,911	+9.0%
FFO per share in €	0.35	0.30	+16.3%
AFFO per share in €	0.32	0.29	+10.3%

#### Comments

- 1 Income from rents and leases positively affected by rent increases from property additions as well as by indexation effects
- 2 Maintenance expenses relate to ongoing minor maintenance and various smaller planned measures; expected proportional increase of expenses in H2 2023
- Mainly influenced by tenant-side compensation payment for the early lease termination in Mainz property (+€0.8m); FFO adjustment (-€0.5m) for write-up resulting from sale of Mosbach property
- Increase due to higher expenses for refinanced loans
- 5 Interest income mainly from overnight and fixed-term cash deposits







<sup>(1)</sup> Net financial debt (average last five quarters) in relation to EBITDA adjusted by result from sales (last twelve months)







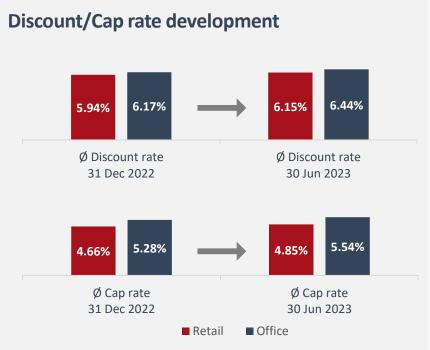
### Main influencing valuation factors

- + High portfolio / asset quality
- + Solid tenant structure
- + Consistently stable cash flows

- Development of interest rate level
- Increasing discount rates / cap rates
- Yield expansion

#### **Comments**

- Total value reduction resulting from property disposal (-€1.0m) and -5.7% decrease of like-forlike portfolio value (-€91.2m)
- Decline in total value due to negative development of office (-6.0%) and retail portfolio (-5.4%)











Asset type	Retail	
Investment approach	Core	Core
Year of construction	1997 (refurbished 2017)	2017
Leased area	4,100 m <sup>2</sup>	13,900 m <sup>2</sup>
WALT <sup>(1)</sup>	12.5 years	7.8 years
Occupancy rate <sup>(1)</sup>	100%	100%
Annual rental income <sup>(1)</sup>	~€0.4m	~€1.2m
Purchase price	€5.3m	€18.2m
<b>Gross initial yield</b> <sup>(1)</sup>	7.6%	6.4%
Transfer of possession	20 July 2023	20 July 2023









# Portfolio key metrics as of 30 June 2023



	Asset class		Total portfolio		Investment approach		
	Retail	Office	Split	Core	%	Manage-to-Core	%
Number of properties	37	28	65	62	95.5%	3	4.5%
Fair Value	€833.0m	€683.5m	€1,516.4m	€1,457.2m	96.1%	€59.2m	3.9%
Leased area	375,234 m²	229,703 m²	604,936 m²	577,737 m²	95.5%	27,199 m²	4.5%
Annualized rent	€49.0m	€37.3m	€86.3m	€83.2m	96.4%	€3.1m	3.6%
Annualized rental yield	5.9%	5.5%	5.7%	5.7%		5.2%	
EPRA vacancy rate	2.1%	6.5%	4.1%	1.6%		42.6%	
WALT	7.3 years	5.0 years	6.3 years	6.5 years		3.0 years	
Like for like development 3	30 June 2023 to 30 June	2022					
Rents	+3.2%-pt.	+1.2%-pt.	+2.3%-pt.	+4.1%-pt.		-30.5%-pt.	
EPRA vacancy rate	+0.4%-pt.	+3.6%-pt.	+1.8%-pt.	+0.3%-pt.		+25.5%-pt.	
WALT	-0.6 years	+0.1 years	-0.3 years	-0.4 years		-0.3 years	

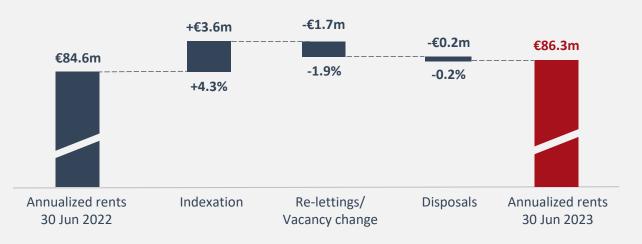
**<sup>⇒</sup>** Core portfolio: +4.1% like-for-like rent increase and vacancy rate of 1.6%

**<sup>⇒</sup>** Significant change of like-for-like ratios in the Manage-to-core portfolio caused by temporary vacancy in Mainz





### Development of annualized rents year on year



### Rent development like-for-like/year-on-year<sup>(1)</sup>

	Asset class		Total portfolio	Investment approach	
	Retail	Office	Split Split	Core	Manage-to-Core <sup>(2)</sup>
Total rents	+3.2%-pt.	+1.2%-pt.	+2.3%-pt.	+4.1%-pt.	-30.5%-pt.
Indexation effects	+3.8%-pt.	+4.9%-pt.	+4.3%-pt.	+4.4%-pt.	+2.7%-pt.
(Re-)Lettings / Vacancy reduction	+0.2%-pt.	+1.0%-pt.	+0.6%-pt.	+0.5%-pt.	+1.2%-pt.
Vacancy increase	-0.9%-pt.	-4.7%-pt.	-2.5%-pt.	-0.8%-pt.	-34.4%-pt.

<sup>(1) 30</sup> June 2023 to 30 June 2022; acquisitions and disposals excluded; rounding differences possible

<sup>(2)</sup> Changes mainly due to temporary vacancy in Mainz property



# **Leasing situation**







**Lease expiry schedule** (as of 30 June 2023; in % of annual rents)



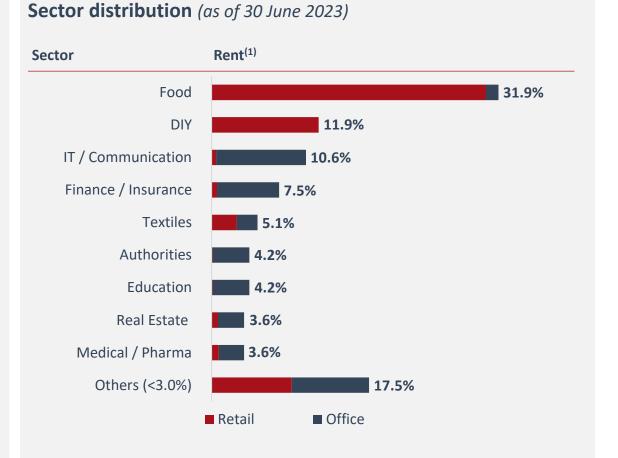
- **⇒** Continued good letting success with a total volume of around 26,000m<sup>2</sup> WALT remains at consistently high level of 6.3 years
- **▶** Well balanced lease expiry schedule





**Top-10 tenants** (as of 30 June 2023)

Tenant	Sector	Rent <sup>(1)</sup>
EDEKA	Food retail	11.8%
Kaufland	Food retail	7.5%
REWE	Food retail	7.1%
OBI	DIY	7.0%
Globus	DIY / Food retail	4.5%
Agency of unemployment	Authorities	3.3%
Barmer	Finance / Insurance	2.8%
Netcologne	IT / Communication	2.1%
ALDI	Food retail	1.7%
AOK Rheinland	Finance / Insurance	1.6%
Total		49.3%



- **⇒** Changes in top-10 tenants caused by early lease termination with tenant in Mainz property
- **▶** No significant changes in the sector distribution

<sup>(1) %</sup> of annualized rents (including rent guarantees)



# Guidance update full-year 2023



€88.0 - 89.0m

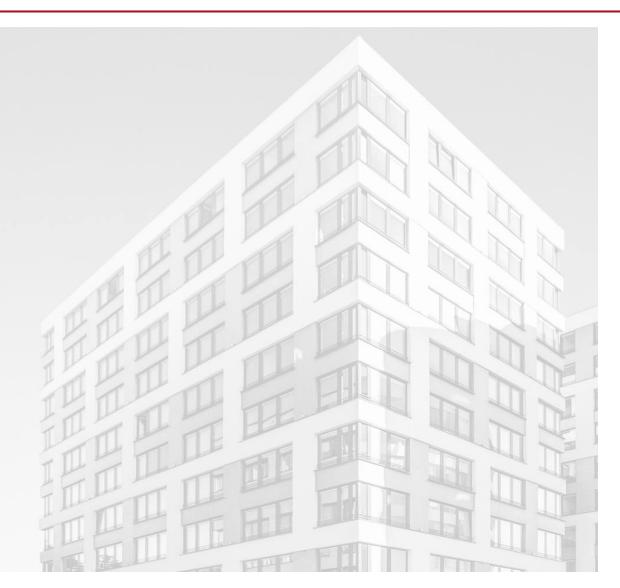
Rental income

€51.0m - €53.0m

FFO

7.0 - 12.0% below previous year's level

NAV per share







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